

FTC,

During my five years as an Independent Business Owner (IBO) powered by the Quixtar Corporation, I have been able to advance in my career as well as create a secondary income. My business works around my job responsibilities and has improved my interpersonal and team building skills.

When I was first exposed to the business opportunity, my sponsor provided me with plenty of information and resources to gather credible information to make an informed decision. In fact, my entire start-up fee (~\$300) was guaranteed for three months. I give the same options available to our prospective team members today.

Before we register someone let him or her know it is not get rich quick and that it takes work. If for some reason the business option is not for them, we offer them the option to become a customer. Requiring a prospect to wait 7-days would negatively affect the prospects because it is scientifically proven that you only retain information a few days after it is presented to you. Hence waiting longer would lead them to make a decision on less information. The faster an individual gets registered, the faster we can help them register others and expand the business, which results in increased income for them. Since our Quixtar opportunity has a money back guarantee, the prospect has nothing to lose, but a chance to gain more income and enhance their skills.

Requiring us to provide references of other local IBOs could violate the privacy of these IBOs and risk my prospect registering with one of the references. We build our business as team, which enables our prospect to meet the local IBOs and learn about their experiences. In fact, we want people to meet the team members so they can see the diversity of the team they would be working with. These events also help us decide if the prospect qualifies to join the team!

The requirement for a "Litigation List" seems a bit odd: where would we get all this information? I can't image Wal-Mart posting every lawsuit against them outside their store front for you to see before you buy a product. We encourage our prospects to check out the better business Bureau and other credible sources. If you are looking into any business, you will have to pay for this information yourself, the company offering the opportunity doesn't provide it. Many false claims are made against companies by people trying to get something for nothing.

The Quixtar opportunity clearly states the FTC approved incomes available and prospects can see how it is calculated. Since this is a business, your income depends on how productive you are with your time. I do not tell my income from this business or my job because it is a personal matter. Do you know what your neighbor makes? (We normally have a good ideal because we leave next door) Plus the prospect's income for this business is not dependent on what I have done in the business, but what the prospect does. In our business, you will always be mentored by someone earning more than you in the Quixtar business opportunity. A traditional business owner would only disclose his financial records to someone he was trying to selling his/her business. We are not selling our business but offering others an opportunity to start from scratch.

I agree that regulations to protect people from scams is needed, but it should not hurt current legal businesses or individuals to start and make money with legitimate opportunities. I am NOT in favor of the proposed ruling.

Sincerely,

Doyle J. Webb